#### BERKSHIRE HATHAWAY FINANCE CORPORATION

# **Pricing Term Sheet**

\$325,000,000 1.600% Senior Notes due 2017 \$200,000,000 3.000% Senior Notes due 2022 \$225,000,000 4.400% Senior Notes due 2042

**Issuer:** Berkshire Hathaway Finance Corporation

Guarantor:Berkshire Hathaway Inc.Trade Date:September 5, 2012Settlement Date:September 17, 2012 (T+8)

1.600% Senior Notes due 2017

**Principal Amount:** \$325,000,000 **Maturity Date:** May 15, 2017

**Issue Price (Price to Public):** 101.839% of face amount, plus accrued interest from May 15, 2012

**Gross Spread:** 32.5 bps

**Proceeds to Issuer:** \$329,920,500 (excludes \$1,762,222.22 of accrued interest)

Interest Rate: 1.600% per annum

**Benchmark Treasury:** 0.625% due August 31, 2017

**Benchmark Treasury Yield:** 0.623% **Spread to Benchmark Treasury:** 57 bps **Yield to Maturity:** 1.193%

Interest Payment Dates: Each May 15 and November 15, commencing November 15, 2012

Make-Whole call: At any time at Treasury plus 15 bps

Minimum Denomination: \$2,000 and integral multiples of \$1,000 in excess thereof

**CUSIP:** 084664BS9 **ISIN:** US084664BS99

### 3.000% Senior Notes due 2022

Principal Amount: \$200,000,000 Maturity Date: \$200,000,000

**Issue Price (Price to Public):** 102.826% of face amount, plus accrued interest from May 15, 2012

**Gross Spread:** 42.5 bps

**Proceeds to Issuer:** \$204,802,000 (excludes \$2,033,333.33 of accrued interest)

**Interest Rate:** 3.000% per annum

**Benchmark Treasury:** 1.625% due August 15, 2022

**Benchmark Treasury Yield:** 1.596% **Spread to Benchmark Treasury:** 107 bps **Yield to Maturity:** 2.666%

Interest Payment Dates: Each May 15 and November 15, commencing November 15, 2012

Make-Whole call: At any time at Treasury plus 20 bps

Minimum Denomination: \$2,000 and integral multiples of \$1,000 in excess thereof

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## 4.400% Senior Notes due 2042

CUSIP:

ISIN:

**Principal Amount:** \$225,000,000 **Maturity Date:** \$29,000,000 May 15, 2042

**Issue Price (Price to Public):** 104.922% of face amount, plus accrued interest from May 15, 2012

**Gross Spread:** 75 bp:

**Proceeds to Issuer:** \$234,387,000 (excludes \$3,355,000.00 of accrued interest)

**Interest Rate:** 4.400% per annum

**Benchmark Treasury:** 3.000% due May 15, 2042

Benchmark Treasury Yield: 2.691% Spread to Benchmark Treasury: 142 bps Yield to Maturity: 4.111%

Interest Payment Dates: Each May 15 and November 15, commencing November 15, 2012

Make-Whole call: At any time at Treasury plus 25 bps

Minimum Denomination: \$2,000 and integral multiples of \$1,000 in excess thereof

**CUSIP:** 084664BU4 US084664BU46

#### **Other Information**

Joint Book-Running Managers: Goldman, Sachs & Co.

Wells Fargo Securities, LLC

The notes are offered as part of a reopening of three series of previously issued notes, as described in the Prospectus Supplement relating to this offering. The notes of each tenor offered hereby will have the same terms as, and will be fungible with, the notes of the same tenor previously issued, but will be offered at a different offering price. Once issued, each tenor of notes offered hereby will become part of the same series as the notes with the same tenor previously issued.

Settlement Period: The closing will occur on September 17, 2012, which will be more than three U.S. business days after the date of this pricing term sheet. Rule 15c6-1 under the Securities Exchange Act of 1934 generally requires that securities trades in the secondary market settle in three business days, unless the parties to a trade expressly agree otherwise.

Each of the issuer and the guarantor has filed a registration statement (including a prospectus) with the SEC for the offering to which this communication relates. Before you invest, you should read the prospectus in that registration statement and other documents the issuer and the guarantor have filed with the SEC for more complete information about the issuer, the guarantor and this offering. You may get these documents for free by visiting EDGAR on the SEC Web site at www.sec.gov. Alternatively, the issuer, any underwriter or any dealer participating in the offering will arrange to send you the prospectus if you request it by calling Goldman, Sachs & Co. toll-free at (866) 471-2526 or Wells Fargo Securities, LLC at (800) 326-5897.